



**ARTICULATION AGREEMENT**

**A. SENDING AND RECEIVING INSTITUTIONS**

**Sending College:** Kingsborough Community College (KCC)

Department: Tourism and Hospitality

Program: Tourism and Hospitality

Degree: A.A.S.

**Receiving College:** CUNY School of Professional Studies (CUNY SPS)

Department: Business

Program: Management and Entrepreneurship

Degree: B.P.S.

**B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM**

Graduates of the KCC A.A.S. in Tourism and Hospitality will qualify for admission into the CUNY SPS Bachelor of Professional Studies degree in Management and Entrepreneurship if they have maintained a minimum overall GPA of 2.5 and are in good academic standing at KCC. Courses in Mathematics and English require a grade of C or better for transfer in accordance with current University policy. Applicants will follow the standard admissions process, which includes completing a transfer application.

**Total transfer credits granted toward the baccalaureate degree: 60**

**Total additional credits required at the senior college to complete baccalaureate degree: 60**

**Total credits required for the B.S. in Business: 120**

### C. Course Equivalences and / Transfer Credit Awarded

KCC graduates who complete the A.A.S. in Tourism and Hospitality will receive 60 credits toward the B.P.S. in Management and Entrepreneurship at CUNY SPS.

Transferred credits will be applied to the Baccalaureate degree as professional credits, course specific transfer credits and electives. Students will meet with an SPS advisor who will review their transcripts to ensure appropriate placement within the program. Taking recommended flexible core courses will assure that students need only 60 additional credits for their bachelor's degree at SPS.

		KCC	SPS	Total
<b>GENERAL EDUCATION</b>	<b>Course Title</b>	<b>21</b>	<b>15</b>	<b>36</b>
<b>Required Core</b>		<b>12</b>	<b>0</b>	<b>12</b>
English Composition	ENG 1200 - English Composition I	3		3
	ENG 2400 - English Composition II	3		3
Mathematical and Quantitative Reasoning	TBD by Student	3		3
Life and Physical Sciences	TBD by Student	3		3
<b>Flexible Core</b>		<b>9</b>	<b>9</b>	<b>18</b>
World Cultures and Global Issues	TBD by Student			3
U.S. Experience in Its Diversity	TBD by Student			3
Creative Expression	TBD by Student			3
Individual and Society	TBD by Student			3
Scientific World	TBD by Student			3
Three credits in any of the above categories	TBD by Student			3
<b>College Option</b>			<b>6</b>	<b>6</b>
BUS 200 - Introduction to Business			3	3
ECO 202 - Macroeconomics			3	3
<b>A.A.S. in Tourism and Hospitality</b>	<b>Transfers to SPS as:</b>	<b>39</b>	<b>0</b>	<b>39</b>
TAH 100 – Introduction to Tourism and Hospitality	Professional Foundation course	3		3
TAH 500 – Labor Relations and Customer Service Practices	Professional Foundation course	3		3
TAH 1200 – Tourism and Hospitality Entrepreneurship	Professional Foundation course	3		3
TAH 1900 – The Business of Tourism & Hospitality	Professional Foundation course	3		3
TAH 2500 – Tourism and Hospitality Marketing	Professional Foundation course	3		3
TAH 3000 – TAH Financial Decision-Making	Professional Foundation course	3		3
TAH 9096 – The Virtual Enterprise	BUS 460 – Virtual Enterprise	3		3
TAH 9250 – Field Experience in Tourism and Hospitality	Professional Foundation course	3		3
BA 6000 – Introduction to Computer Concepts	CIS 101 – Computer Fundamentals and Applications (Prerequisite)	3		3
TAH Concentration course	Professional Foundation course	3		3
TAH Concentration course	Professional Foundation course	3		3
TAH Concentration course	Professional Foundation course	3		3
TAH Concentration course	Professional Foundation course	3		3

<b>B.P.S. in Management and Entrepreneurship</b>				
<b>Required Courses</b>	<b>KCC Equivalent</b>	<b>0</b>	<b>27</b>	<b>27</b>
BUS 210 – Business Math			3	3
ECO 201 – Microeconomics			3	3
BUS 310 – Foundations of Business Statistics			3	3
BUS 315 – Principles of Marketing			3	3
BUS 320 – Principles of Management			3	3
BUS 325 – Principles of Management Information Systems			3	3
BUS 335 – Operations Management			3	3
BUS 305 – Accounting Fundamentals			3	3
Capstone – BUS 470 or BUS 425			3	3
<b>Specialization Courses – students must choose a specialization in either Management (M) or Entrepreneurship (E)</b>				<b>12</b>
BUS 321 – Human Resources (M) or BUS 340 – Intro Small Business and Entrepreneurship (E)			3	3
ORGD 341 – Organizational Behavior (M) or BUS 341 – Ideation and Innovations (E)			3	3
BUS 333 – Corporate Finance (M) or BUS 342 – Entrepreneurial Finance (E)			3	3
<b>Specialization Electives – choose one course within specialization</b>				
BUS 331 – Global Business (M) or BUS 343 – Social Entrepreneurship (E)				
BUS 332 – Electronic Commerce (M) or BUS 450 – Technology Entrepreneurship (E)				
BUS 339 – Sustainability and Green Business (M) or BUS 460 – Virtual Enterprise (E)	TAH 9096 – The Virtual Enterprise (if Entrepreneurship concentration chosen)			
<b>Professional Foundation: 36 credits transferred from KCC</b>				
<b>Business Electives: Students must take 9 credits of Business electives at the 300 or 400 level</b>			<b>9</b>	<b>9</b>
<b>TOTAL CREDITS</b>		<b>60</b>	<b>60</b>	<b>120</b>

#### D. SUMMARY OF TRANSFER CREDITS FROM KCC AND CREDITS TO BE COMPLETED AT SPS

	<b>Requirement</b>	<b>KCC Transfer</b>	<b>Complete at SPS</b>
<b>General Education</b>	<b>36</b>	<b>21</b>	<b>15</b>
Required Core	12	12	
Flexible Core	18	9	9
College Option	6		6
<b>Major</b>	<b>39</b>	<b>3*</b>	<b>36</b>
<b>Professional Foundation</b>	<b>33-45</b>	<b>36</b>	<b>0</b>
<b>Business Electives</b>	<b>0-12</b>		<b>9</b>
<b>Total</b>	<b>120</b>	<b>60</b>	<b>60</b>

\* Credit for TAH 9096 as a major concentration elective is dependent on the selection of the Entrepreneurship concentration. If a student chooses the Management concentration, TAH 9096 will be applied to the Professional Foundation; in this case, requirements will be adjusted to 39 major credits and 6 credits of Business electives at SPS.

**E. COURSE EQUIVALENCIES**

<b>KCC</b>	<b>SPS</b>
BA 6000 – Introduction to Computer Concepts	CIS 101 – Computer Fundamentals and Applications
TAH 9096 – The Virtual Enterprise	BUS 460 – Virtual Enterprise

**F. ARTICULATION AGREEMENT FOLLOW - UP PROCEDURES**

**1. Procedures for reviewing, updating, modifying or terminating the agreement:**

When either of the degree programs involved in this agreement undergoes a change, the agreement will be reviewed and revised accordingly by a representative from each institution.

**2. Procedures for evaluating agreement, i.e., tracking the number of students who transfer under the articulation agreement and their success:**

The CUNY Institutional Research Database will be used to track all transfer students, including their performance (credit accumulation and GPA) and persistence (retention and graduation).

**3. Sending and receiving college procedures for publicizing agreement, e.g., college catalogs, transfer advisers, Websites, etc.:**

This articulation agreement will be publicized on the KCC and CUNY SPS College websites. Transfer advisors at KCC will promote this agreement with eligible students

**G. Additional Information (e.g., financial aid, transfer scholarships)**

Transfer students are eligible to apply for financial aid that is normally available to other junior standing students.

Students who register for a minimum of 12 credits per semester are eligible for all federal and state grant programs for which they meet income eligibility requirements.

**Effective Date: Spring 2022**

**Signatures**

Kingsborough Community College, CUNY

CUNY School of Professional Studies

Joanne Russell, PhD 10-6-2021  
Dr. Joanne Russell Date  
VP for Academic Affairs & Provost

 10/7/21  
Dr. George Otte Date  
Senior Associate Dean, Academic Affairs

A. Borgese 10/6/21  
Dr. Anthony Borgese Date  
Chairperson, Tourism and Hospitality

Edwin L. Knox 10/8/2021  
Dr. Edwin Knox Date  
Academic Director, Business